

TAMMEISHA D. SMITH

VICE PRESIDENT AND PARTNER

As Vice President and Partner at Alamo Insurance Group, Inc., Tammeisha Smith is responsible for driving the growth and expansion of the Company, helping to propel Alamo to its current position as the leading certified minority-owned full service insurance brokerage firm in the country.

With more than 15 years experience in the insurance industry, Tammeisha is an expert in the areas of designing, developing and implementing policies for business lines as well as planning and directing business analysis, risk modeling and insurance contract negotiations.

In addition, Tammeisha manages the firm's community outreach programs, which partners with communities and organizations throughout the country to bring affordable medical and prescription services to underprivileged areas.

Prior to joining Alamo Insurance Group, Tammeisha was an Account Vice President and later the Vice President of Operations for the human resources outsourcing division at Brown & Brown, the 7th largest insurance brokerage firm in the world. Prior to her tenure at Brown & Brown, she held several positions in Sales/Marketing and Operations for Aetna, Inc., one of the nation's leaders in health care insurance domestically and abroad. In her previous capacities she managed sales and business development functions including new product rollouts, customer relationship development and contract negotiations.

Tammeisha attended Fairleigh Dickinson University and completed her studies at Trinity College and University of Sioux Falls, South Dakota, where she earned her bachelor's degree in business administration.

She resides in Warren County, New Jersey with her two children.



Tammeisha is currently a member of the following organizations:

- New Jersey Association of Women Business Owners (NJAWBO), State Executive Committee
- National Association for the Advancement of Colored People (NAACP), Lifetime Member
- The International Alliance for Women (TIAW)
- National Association of Professional Women (NAPW)
- National Organization for Women (NOW)
- Women Impacting Public Policy (WIPP)
- Women's Political Caucus of New Jersey (WPC-NJ)
- U.S. Women's Chamber of Commerce (USWCC)
- Society for Human Resource Management (SHRM)
- New Jersey Association of Health Underwriters (NJAHU)
- Project Re-Direct/Youth & Family Services, Inc., Advisory Board
- Robert Wood Johnson Foundation, Cover the Uninsured initiative
- Warren County Meals at Home Program, Volunteer
- Warren County Community College Foundation Board
- United Way of Warren County, Women's Leadership Council